

# ENSCITE - Centre for Supply Chain Competitiveness in Transport Engineering



## Who we are

ENSCITE is a support organisation for companies in the transport equipment manufacturing supply chain. It is a joint venture between three partners: the University of Derby, Derby City Council and Aston University, offering a range of expert and holistic support services to help SMEs win and grow business in the aerospace, automotive and rail sectors.

## Our Offer

How do you know if your company and its services stand out to potential customers?

What makes you believe that your company offers quality and value from the products and services it produces and provides?

Competitiveness is essential for a company's growth and survival but that requires both a thorough understanding of your business and its market.

Our competitiveness assessment offers valuable insights into the current state of your company and potential measures for improvement.

We focus on four key areas that are essential for sustainable growth for small and medium-sized businesses, examining leadership, supply chain, innovation in operations and logistics and product quality.

Encsite offers free 12-hour consulting services by experts from the universities of Derby and Aston to come up with an action plan for your business.

We will reveal your company's strengths and weaknesses against those of other similar organisations.

And, finally, you will be given the chance to learn how to maintain your competitive edge and, consequently, enjoy sustainable growth.

## Who is eligible?

Funded support is available for businesses located within Derbyshire and Nottinghamshire with:

- less than 250 employees
- not more than 25% owned by a company that is not an SME
- turnover less than 50 million euros and/or
- annual balance sheet less than 49 million euros

## Each Growth Programme will include the following

### **Events and network access:**

The opportunity to connect with, and gain valuable insight from, industry leaders, industry experts and the wider business community. Key topics include Sustainable supply chains, Leadership and workforce development, Digital and technology solutions as well as accessing new markets.

### **University support:**

A gateway to expert support and graduate talent from some of the Midlands leading Universities that will deliver genuine commercial benefit and create competitive advantage.

### **Gateway to scale-up support:**

Helping you identify and access the best resources and support for your business through our Midlands wide partner network.

Our portfolio of workshops has been developed to tackle identified skills gaps within four key areas:

- Creating sustainable supply chains
- Developing your leaders and workforce
- Helping you access new markets
- Driving productivity through digital and technology solutions

[Encsite Offer Overview Download](#)